

CORRIGENDUM-I

Selection of Agency to organize Dudhwa Mahotsav First Edition at Dudhwa National Park in Uttar Pradesh

Clarifications on Pre-bid Queries raised during the Pre-Bid Meeting Dated: 04/09/2025

Dated: 18/09/2025

This is to notify to all the bidders/participants for the corrigendum –replies of pre-bid queries of tender “RFP for Selection of Agency to organize Dudhwa Mahotsav First Edition at Dudhwa National Park in Uttar Pradesh” Tender Reference Number: 1stDudhwaMahotsav/Tourism/2025, Tender ID: 2025_UPTDP_1069722_1 Date: 29/08/2025, issued by Department of Tourism, Government of Uttar Pradesh.

Authority Response on the pre-bid queries raised during the Pre-Bid Meeting Dated: 04/09/2025 as follows:

S.No	RFP Ref	Particular	Pre-bid Query	Authority Response
1	Section 5.1, Sl No:1	Registration / Incorporation Status: The bidder should be a company based out of U.P., registered under Indian Companies Act 1956, a Partnership Firm registered under Indian Partnership Act 1932 or a LLP registered under LLP Act 2008 or Private Limited company or registered a Trust/Foundation, a Proprietorship firm and should have been in existence since last	<p>If it is an open tender then companies from all over the nation should be eligible for bidding in this tender. Also, the department belongs to Uttar Pradesh state and itself is not allowing firms from Uttar Pradesh. Why is it so?</p> <p>In the eligibility criteria for bidders, there is a mention that says the company should be "Based out of UP". Is it necessary to be solely from UP or can it be anywhere in India?</p> <p>The tender document specifies that the bidder should be a company based out of Uttar Pradesh. We kindly request your clarification on the intent of this clause and how it impacts the eligibility criteria. We further submit that this requirement may not be necessary, as agencies with proven experience and expertise, irrespective of their registered location, can contribute effectively to the success of the event. We therefore request that you to kindly consider removing this clause.</p>	Registration / Incorporation Status: It is clarified that the Bidders registered anywhere in India under the Indian Companies Act 1956, a Partnership Firm registered under Indian Partnership Act 1932 or a LLP registered under LLP Act 2008 or Private Limited company or a Proprietorship firm registered under relevant acts and should have been in existence since last 05 years from Bid Due Date.

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		05 years from Bid Due Date.		
2	Section 4.2	Scope of Work: If required under forest regulations, the light, sound, and event zones should be soundproof, weatherproof, and enclosed to prevent light and noise pollution.	The setup cannot be totally soundproof; some sound and light leakage will be there.	Sound and light emissions should be in compliance with applicable forest regulations.
3	Section 5.3, Sl No. 2	Evaluation of Technical Bids: The Technical presentation shall be done to the Bid Evaluation Committee (BEC).	When and how do we have to give the presentation of the programming?	Bidders may submit a synopsis of their proposed Technical Presentation along with the Technical Bid. The Date and timing for the Technical presentation will be informed to the eligible bidder at least 24 hours prior to the date scheduled for Technical Presentation.
4	General	-	What is the budget of the festival? Is there any upper cap? It will be easier for us if the numbers are disclosed. What will be the overall tentative budget of the event?	Bidders are expected to assess the RFP requirements and provide their best offerings as per the terms of the RFP and in line with best industry practices.

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5	Section 4.2, 4.2.3.	EVENT ZONE: MUSICAL CONCERT & CULTURAL EVENINGS Concert Days- 3...	Please disclose the budget brackets of the Artist Fees as there is no mention of the amount of the artist fees.	The Selected Bidder shall provide all event-related supplies, including lighting, sound, stage setup, décor, manpower, and associated services, as per the requirements of the Main Artist and their accompanying musical band/group. The cultural program shall be performed between 5:00 P.M. to 8:00 P.M. for all three event days. Selection and deployment of the Main Artist along with musical band/group and folk-fusion cultural troupes for each event evening show will be the responsibility of the Authority. It is clarified that the Artist fees is not included in the BoQ and hence the Selected Bidder will be required to quote (0) zero against the BoQ Item No. 3.09 – Celebrity Performance Fee (including Artist fee + travel + lodging + crew arrangement) .
			We kindly request clarification on the parameters for the engagement of artists, as the cost of artists varies significantly. To ensure that all bidders are evaluated on the same platform, it would be helpful if Parameters are provided. This is particularly important as the evaluation will be conducted under the QCBS method.	
			Artist fees is not included in the BoQ, right? That means the department will pay the artist fees?	
7	General	-	The RFP says that the payment to the vendor by the department will be made after the completion of the project but there is no specific time bracket mentioned there. Could you please mention the number of days within which the payment would be made?	Payment to the Agency shall be made within 90 (Ninety) days from the date of submission of duly verified invoice(s) and satisfactory post event report, submission of deliverables, etc. of the event, subject to applicable deductions as per law and approval by the competent authority.
8	Section 5.1., 2	Eligibility Criteria: Average Turnover	We seek your kind clarification regarding the submission of Audited Financial Statements. In one section, it has been mentioned that Audited Financial Statements for 2022–23, 2023–24, and 2024–25 are	Amended Clause: 5.1. Eligibility Criteria: Pt. No. 2 to be read as The Bidder must have Positive Net Worth and Minimum Average Annual Turnover (MAAT) of

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			required. However, on Page 37, Annexure-II: Agency's General Information, it specifies Audited Financial Statements for 2021-22, 2022-23, and 2023-24., Kindly confirm which set of financial years we are required to submit.	INR 500 Lakh during in the last 3 financial year (2022-23, 2023-24, 2024-25). 5.2. Technical Evaluation Criteria: Pt. No. 2: Average Annual Turnover of the Bidder during in the last 3 financial year (2022-23, 2023-24, 2024-25). I. Rs. 500 Lakh to Rs. 1000 Lakh : 05 marks II. Above Rs. 1000 Lakh : 10 marks
9	Clause 4.2.4	Tented Accommodation Zone (Tent City) Total of 250 tents to be installed: <ul style="list-style-type: none">• 50 Luxury Tents with attached toilet & bath• 200 Deluxe Tents with shared sanitation blocks	With reference to the provision of shared sanitation blocks for 200 tents, we seek clarification on whether you are expecting a dormitory-style arrangement or individual normal tents. Please note that shared sanitation facilities for such a large number of occupants may lead to unhygienic conditions. Kindly consider the suggestion & revised the clause accordingly. Please clarify whether shared toilets will be required for the tents. Please confirm the number of tents that will be reserved by UP Tourism Board and how many will be available for use by the selected agency.	Amended Clause: It is clarified that the requirements are revised as follows: The Deluxe category tents has been cancelled and the Authority now proposes uniform establishment of 150 Luxury tent with attached bath. Since the BOQ for the e tender document cannot be changed the bidders are now required to quote only for 50 luxury tent. The Authority shall make payment to the bidder for 150 tents proportionality on the unit price quoted by the bidder for one tent basis.

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				<p>For the Deluxe tent category the bidder are required to quote zero.</p> <p>Further, out of the total 150 luxury tent, 50 Luxury Tents shall be reserved for the Authority, while the Selected Agency may monetize the remaining 100 Luxury Tents at a maximum tariff cap of INR 15,000 per Tent, inclusive of all meals for tourists. The Authority expects that bidders shall factor in this monetization opportunity and accordingly reduce the quoted amount while submitting their prices.</p> <p>For Avoidance of any doubt:</p> <p>The bidder should quote unit price for 50 Luxury Tents price at BoQ Item No. 4.01 – Luxury Tents with attached bath and flooring</p> <p>The bidder should quote zero unit price for BoQ Item No. 4.02 – Deluxe Tents.</p>
10	Clause 4.2	Location: Dudhwa National Park, Lakhimpur Kheri, Uttar Pradesh	Kindly confirm the proposed locations for setting up the tents. As the venue falls within a National Park, necessary permissions from the Forest Department will be required. Please advise whether these permissions will be facilitated by your office or are to be arranged by us. We request you to organize a collective Recce so that we can understand the Location better.	The tentative location geo-coordinates are Latitude: 28.537002, Longitude: 80.759582. The exact location will be provided to the Selected Bidder at a later stage, upon issuance of the NOC by the statutory authorities. For site visits, the Bidder may contact the Tourist Information Officer, Lakhimpur, at +91 9450631830.

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			Please provide the exact coordinates for the proposed location.	
11	Clause 4.2	Dates: The event date shall be communicated to the successful bidder at a later stage, as decided by the Authority	We request your kind clarification regarding the scheduled date of the event, as the same has not been specified. Kindly confirm the event date.	The tentative event dates are 14 th November 2025 to 16 th November 2025, subject to the safari opening season of Dudhwa National Park as notified by the Forest Department. The exact dates will be communicated to the Selected Bidder at a later stage, upon confirmation by the relevant stakeholders, including the Forest Department and the Local Administration.
12	Clause 4.2.3.	EVENT ZONE: MUSICAL CONCERT & CULTURAL EVENINGS	Kindly specify the number of performances required.	As per the Scope of Work, the Dudhwa Mahotsav shall be a daytime event with morning-to-evening programs over three event days, comprising daily cultural shows followed by headline musical acts. Bidders are expected to propose a well-curated lineup of cultural and musical performances for each day, ensuring a marquee experience in line with the Scope of Work defined in the RFP.
13	Clause 4.2	General	Request you to share the benchmark/criteria for selecting the celebrity, guides, and yoga instructor to be associated.	Please refer to the Authority at Sl. No. 5 above. Additionally, for guides, yoga instructors, eco Instructors, etc. the bidder is expected to engage trained professionals with relevant certifications/experience.
14	Clause 4.2	RFP Page 23–24: Note: Assignment and Subcontracting	Kindly confirm if consortium bidding will be allowed; if not, can sub-letting of certain tasks/elements be permitted.	Consortium is not allowed. Amended Clause of RFP Page 23-24:

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				Assignment and Subcontracting – “The Agency shall not assign or transfer this contract or any part thereof to any other party without prior written consent of the Department of Tourism, Govt. of Uttar Pradesh. For all liabilities under this Bid, the Selected Bidder shall be solely responsible for all associated risks, liabilities and delivery of the complete scope of work”.
15	Clause 5.1.	General	<p>Since execution requirements for private, international, sports, summits, corporate, and other events are largely similar, we request these to be considered under eligibility criteria.</p> <p>We have a very good experience in the private & Corporate sector, so work orders of the private sector shall also be covered for evaluation in your marking system, as creativity, decoration & adventurous thrill is equally prevalent in private Corporate work orders.</p> <p>Please allow 10 marks if someone has organized any kind of events in the private & Corporate Sector of numbers less than 5 work orders.</p>	No Change. RFP condition shall prevail.
16	Clause 5.1. & 5.2.	General	Number of minimum work cultural festival orders from 5 shall be reduced to 2 in Number as per your pre eligibility criterion in evaluation, as Quality shall be the basis for evaluation rather than quantity of work orders.	No Change. RFP condition shall prevail.

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			<p>Since we are a startup company, please allow that company shall be in 3 years of existence on the bid due date.</p> <p>Work Order value shall be reduced from 1 crore to 50 lacs as per your pre eligibility criterion mentioned in your RFP.</p> <p>Please relax the marking system of festivals organised more than 5 in Number in your evaluation system.</p> <p>All types of Event Management Work categories shall be allowed in your marking system, as your RFP says only cultural festivals and mahotsava experience of minimum 3 days only will be allowed for the marking system.</p>	
17	Clause 5.1. & 5.2.	General	<p>Dudhwa Festival is a creative work, so Corporate & private work orders assessment shall be considered equally for evaluation & all categories of Event Management Work shall be considered rather than restricting it only to Cultural & Mahotsavas.</p> <p>Please request that you to reduce the number of work orders required from more than 5 to 2 in Number. Please request you to consider our above points in your Corrigendum so that it gives a boost for wider participation in the tender.</p>	No Change. RFP condition shall prevail.

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			Work Order size value shall be reduced from 2.5 crores to 1 crore in your Technical Evaluation Marking System	
16	NIT	Bid Submission End Date: 23-Sep-2025, 06:00 PM; Bid Opening Date: 24-Sep-2025, 02:00 PM.	Authority decision for extension of Bid Due Date	Bid Submission End Date: 06-Oct-2025, 06:00 PM; Bid Opening Date: 07-Oct-2025, 02:00 PM.